

## **Costs Management Workshop for Commercial Litigators**

Costs Management will apply to all multi-track cases from 1 April 2013 in both the county court and the High Court.

Smart practitioners are preparing...

**Monday 22<sup>nd</sup> October 2012**

Choose from either of these two sessions:

**09:30 – 12:30 or 13:30 – 16:30**

Kindly hosted by our colleagues at:



3 Minster Court, Mincing Lane, London EC3R 7DD

**CPD Registered with the SRA for 3 hours**

**Priced at £145 for CLAN members (£195 for non-members)**

**To register interest in this Training Session  
or CLAN Membership generally  
please contact:**

[MarkBeaumont@JustCosts.com](mailto:MarkBeaumont@JustCosts.com)

**The Commercial Litigation Association (CLAN)** represents all those with an interest in commercial litigation. Membership is open to the judiciary, solicitors, barristers, trainees, pupils, academics and those in the commercial world who have an interest in this market.

## **Costs Management: The Workshop**

Those who go on this course will analyse a complex case and distil the facts and law to a list of issues to be tried.

Using their client's instructions and a range of professional resources, they will prepare and refine a case budget.

A solicitor who attended training this month said the subject had been made to sound interesting and relevant and that the trainer had used methods to get everyone participating but not in an uncomfortable way.

One participant who attended the training said she had given the course an excellent rating because, "The message was put across very well... and the practical group work helped to highlight the need for planning. It made it easier to take the message away and use it in everyday life."

On the course, the participants become familiar with how the new practice direction will work. They will also understand what newly trained and docketed judges will be looking for at case management conferences in the future.

The topics covered on this course include:

- Project management
- Delegation and teamwork
- Effective use of resources
- Case management
- Keeping the client involved
- Costing litigation steps
- Working effectively with your opponent
- The role of settlement
- How costs draftsmen can help
- Drafting budgets yourself
- The Birmingham pilot
- The Jackson principles
- Docketing of judges
- Understanding Precedent HB
- Proportionality
- Recovering costs
- What the court is looking for



Peter Lyons has been a specialist advocacy and dispute resolution trainer since 1995. He is a barrister and solicitor, admitted to the Bar in Australia in 1987.

In 1995, he was appointed Course Leader of Nottingham Law School's Master's Degree in Advanced Litigation. In 1998, the College of Law asked him to assist in founding the Institute of Advocacy and Dispute Management. He was appointed an Associate Professor in 2000 and was made Professor of Professional Development and Head of Programmes in 2002.

For some years now, Peter Lyons has been designing and teaching courses in Advocacy, Litigation and Dispute Resolution for many of the top 50 City firms and for a large number of provincial firms. He has written and delivered major programmes for the Bar Council of England & Wales, the UK Financial Services Authority and the Hong Kong and Singapore Law Societies.

He designed the Public Access course for the UK Bar Council and the very successful Higher Rights program and Diploma in Advocacy for the College of Law. He has also designed and delivered their Advocacy and Communications course.

He has been a regular member of the teaching faculty of the National Institute for Trial Advocacy in America for a number of years. Peter has taught arbitration advocacy for City firms and global advocacy for Linklaters and Clifford Chance.

He has also taught in France, Spain, the Netherlands, the Czech Republic, Austria, Italy, Germany, Hong Kong, Singapore, Australia and the USA.

Peter Lyons founded CPD Training (UK) in 2005.



[www.cpdtraining.net](http://www.cpdtraining.net)



**Just Costs Solicitors** is the UK's leading Solicitors' Practice specialising in Costs and is regulated by the Solicitors Regulation Authority.

As highly skilled Law Costs Draftsmen we provide nationwide coverage and are conveniently situated at Chancery Lane, as well as Manchester and Leeds. Whether your case is a multi-million pound offshore oil exploration dispute, relates to the largest explosion in peace time Europe, a collision or salvage at sea or a simple breach of contract, Just Costs is ready to provide an all-round service.

CPD Registered with the SRA for 3 Points

## Training Fees

Priced at £145 for members and £195 for non-members (Non-members' price includes 12 months membership of CLAN)

## CLAN Membership Fees

CLAN membership is available in the following packages:

- ▶ Individual: Annual: £ 60 or £150 for 3 years (6 months free)  
Lifetime: £ 500
- ▶ Corporate: Annual: £ 360 (up to 6 members)  
3 years: £ 1,080 (6 members or more)
- ▶ Academic: Annual: £ 30
- ▶ Student: Annual: £ 15 (on production of NUS number)

See [www.comlit.co.uk](http://www.comlit.co.uk) where the full range of membership benefits is outlined.

Cheques should be made payable to Commercial Litigation Association and the delegate name should be clearly printed on the reverse

If you would prefer to pay by Bank Transfer please e-mail: [MarkBeaumont@JustCosts.com](mailto:MarkBeaumont@JustCosts.com)

Please return this form and cheques to:

**Mark Beaumont, Just Costs Solicitors,  
Central Court, 25 Southampton Buildings, LONDON WC2A 1AL**

Title Mr / Mrs / Ms / Dr Name.....

Position.....

Company.....

Address.....  
.....

Telephone.....

Email .....

I would like to attend on Monday 22<sup>nd</sup> October at:

9:30am to 12:30

1:30pm to 4:30pm

**Terms & Conditions:** Fees include full conference documentation and refreshments during the course of the afternoon. CLAN reserves the right to refuse admission if payment has not been received prior to the start of the event. Written confirmation will be issued upon receipt of the conference fee. CLAN reserves the right to alter or cancel any part of the published programme or scheduled speakers. **Cancellations:** Refunds can be made up to 20 days prior to the event (minus 10% admin fees). Substitutions can be made at any time.